

My Job Search

Industrial Paint Sales Representative

Sales representative ,Roodepoort, Gauteng, South Africa



Description

SALES REPRESENTATIVE – INDUSTRIAL PAINTS

A well-established paint manufacturer is seeking to appoint a sales representative to expand their light and heavy-duty industrial paint business.

LOCATION: Pretoria **DUTIES AND RESPONSIBILITIES of the incumbent:**

Must have Paint Sales Experience

Must Live in Centurion

- Responsible for supporting the company sales and marketing strategy via sales drives into the heavy-

- duty industrial market.
- Understand company processes and activities relating to customer accounts.
- Responsible to identify and acquire new clients in order to grow the business.
- Understand customer needs and requirements and provide advice and support to fulfill their requirements.
- Call on customers on a regular basis and manage and maintain relationships.
- Understand and take ownership of customer problems and complaints and ensure that they are handled and resolved to customers' satisfaction.
- Handle and resolve all customer and technical queries to customers' satisfaction.
- Provide technical assistance, training, and support to customers.
- Travel regionally to customer base, and across regions when necessary.
- Identify new sales opportunities and generate new business.
- Assist with rollout of price increases and distribution of price lists and ensure such are fully understood and implemented.
- Be the main point of entry between customers and the company.
- Ensure and maintain honest, professional, and ethical business dealings with customers.

EXPERIENCE AND QUALIFICATION:

- Grade 12
- Completion of SAPMA paint course would be beneficial.
- Minimum of 5-10 years relevant experience in sales and the industrial paint industry.
- Technical knowledge of paint and paint processes.
- Valid driver's license, own transport.

REMUNERATION:

Basic Salary for the first 3 months then Commission from Rand one only!

To be discussed in interview

Job Type: Full-time

Salary: R10,000.00 - R15,000.00 per month for the first three months then a very good Commission structure.

Advertiser details

Name	Savvy Personnel
Phone	062
Email	admin@savvyp.co.za
Address	Pinnacle Park, Wilgeheuwel, Roodepoort, Roodepoort, Gauteng, South Africa - 1724

More details

Company Name	Savvy Personnel
Advertised By	Agency

Job Type	Full Time
Language	English and Afrikaans
Gender	Any
Drivers Licence	Code B
Highest Education	Matric
Experience	3+ yrs
Salary	R
Link	For more information click here