

My Job Search

Senior Recruitment Consultant

Recruitment consultant ,Randburg, Gauteng, South Africa



Description

Job Title: Senior Recruitment Consultant (Commission-Based)

Are you a seasoned Recruitment Consultant with a passion for connecting talent with opportunities? Prime Cartel, a recently established recruitment agency, is seeking ambitious and experienced individuals to join our team as Senior Recruitment Consultants. If you have a minimum of 1 year of industry experience, possess excellent communication skills, and thrive in a commission-based structure, we invite you to apply for this exciting remote opportunity.

Position: Senior Recruitment Consultant (Commission-Based)

Location: Remote (Work from Home)

Commission Rate: 40-45% on every client acquired

Job Type: Freelance/Contractor

About Prime Cartel:

Prime Cartel is a dynamic and forward-thinking recruitment agency dedicated to connecting exceptional talent with leading organizations across various industries. As a rapidly growing firm, we are committed to delivering top-notch recruitment services while providing a rewarding environment for our team members to excel and grow.

Responsibilities:

- Prospect and engage with potential clients to comprehend their hiring needs and specifications.
- Conduct thorough candidate searches, evaluate candidates, and present suitable talent to clients.
- Develop and nurture strong relationships with both clients and candidates, ensuring exceptional service delivery and satisfaction.
- Negotiate contracts, terms, and conditions of placements, always striving for a win-win outcome.
- Achieve and surp targets to maximize commission earnings and contribute to the agency's growth.

Requirements:

- Minimum of 1 year of experience in the recruitment industry.
- Demonstrated success in client acquisition and candidate placement.
- Exceptional communication, negotiation, and interpersonal skills.
- Self-motivated, results-driven, and committed to achieving set goals.
- Ability to work independently, manage time efficiently, and maintain a high level of professionalism.
- Must have a personal laptop with a reliable Wi-Fi connection for remote work.

What We Offer:

- Competitive commission rates of 40-45% on every client acquired.
- Opportunity to work from the comfort of your own home and enjoy a flexible schedule.
- Collaborative and supportive team environment fostering growth and professional development.
- Potential for career advancement within a rapidly expanding recruitment agency.

If you are pionte about recruitment, dedicated to building successful relationships, and ready to drive your own success, we encourage you to apply and become an integral part of the Prime Cartel team.

To apply, please submit your resume and a brief cover letter outlining your relevant experience to info@primecartel.co.za or Whatsapp 074 228 4522. We eagerly await your application and look forward to the possibility of welcoming you to our dynamic team.

Advertiser details

Name	Prime Cartel
Phone	0742284522
Email	info@primecartel.co.za
Address	57 St Georges Steet, Kensington B, Randburg, 2194,Randburg, Gauteng, South Africa - 2194

More details

Company Name	Prime Cartel
Advertised By	Agency
Job Type	Full Time
Language	English
Gender	Any
Drivers Licence	None

Highest Education

Experience

Salary

Link

Matric

1+ yrs

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[For more information click here](#)